

COUNTERTERM

Meaning: A counterterm is a proposal or condition introduced in response to an original proposal, typically to modify or challenge its terms.

1. The lawyer introduced a counterterm to challenge the original proposal.
2. In negotiations, it's often effective to present a counterterm that addresses the other party's concerns.
3. The counterterm proposed by the union aimed to secure better wages for all employees.
4. After careful consideration, he decided that the counterterm was more appealing than the initial offer.
5. Her counterterm shifted the dynamics of the discussion, prompting a reconsideration of the main issue.

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